

## Marketing Consultant

We are a fast growing design and printing firm for the restaurant industry. We are looking for a motivated, results driven, and friendly Sales Representative to be responsible for all sales activities. Success in this position means consistently achieving sales goals, exceeding customer expectations and raising the company standards. We offer a competitive base salary with unlimited, uncapped commission. If you are looking for a place that rewards hard work and results, empowers its employees, and provides opportunities for growth, then this is the place for you.

### Primary Duties and Responsibilities:

- Provide consultations to assess customer needs and recommend product or service selection
- Create and present project concepts, product features and benefits professionally
- Provide and present quotation and pricing to customers
- Provide assistance to clients during project development, execution and after-sale support
- Go the extra mile to close projects, grow accounts and drive sales
- Build lasting and productive relationships with customers through excellent service
- Actively find and develop new accounts and leads

### Why Work Here:

- Competitive base salary + Unlimited and uncapped monthly commission
- Health benefits (medical, dental, vision)
- Paid time off (PTO) and paid holidays
- 401(k) program with company match
- Warm and friendly environment with emphasis on teamwork
- Growth and career opportunities

### Qualifications:

- You are proactive and believe you create your own luck and destiny
- You are coachable and have a growth mindset
- You are self-motivated and cannot wait to get started
- You are driven to succeed and an achiever at heart
- You are an eloquent and professional communicator
- You have a positive and upbeat attitude
- You eat rejections for breakfast
- **No sales experience needed**

### To Apply:

1. Send your resume to [careers@forestrestaurantsupply.com](mailto:careers@forestrestaurantsupply.com) OR
2. Fill out an online application at [ForestRestaurantSupply.com/careers](https://ForestRestaurantSupply.com/careers)

We are also looking for Account Executives, Account Managers, and Product Consultants. Learn more at [ForestRestaurantSupply.com/careers](https://ForestRestaurantSupply.com/careers).